



KONICA MINOLTA

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FOR IMMEDIATE RELEASE

Konica Minolta Acquires Viztek to Enhance Healthcare IT Solution Capabilities

In an era of value-based care, companies will leverage strengths in Primary Imaging – Digital Radiography, Ultrasound and Healthcare IT to support all healthcare market segments

Wayne, NJ, October 1, 2015 – Konica Minolta, Inc. today announced the completed acquisition of Garner, North Carolina based Viztek, LLC, a leading innovative healthcare company, through Konica Minolta Medical Imaging. With this acquisition, Konica Minolta enhances its capabilities to offer comprehensive, end-to-end healthcare IT solutions from image acquisition to physician diagnosis. It also adds to the established strength and foothold of Konica Minolta in Primary Imaging and enhances their healthcare IT software solutions to better meet today's market need for image sharing and viewing.

Konica Minolta is a \$9 billion global company with a rapidly growing presence in the global healthcare market. Konica Minolta Medical Imaging has an established strength in Primary Imaging - Digital Radiography, Ultrasound, Healthcare IT and Services. Primary Imaging accounts for up to 70 percent of all images acquired, and is relied upon for initial diagnosis and to assess the need for advanced imaging. With today's focus on value-based care, healthcare needs Primary Imaging Solutions to provide economic value, clinical confidence and worry free operation.

“The acquisition of Viztek will strengthen our healthcare IT solutions and broaden our Primary Imaging Solutions portfolio so that in turn we can enable our customers across all market segments to better meet the evolving healthcare requirements for Meaningful Use and value-based care,” said David Widmann, President and CEO, Konica Minolta Medical Imaging, the Americas. “As we aim to significantly grow our business, we can now be further assured that we are responding to customers’ needs with healthcare solutions offered and supported by a single company.”

Viztek is leading provider of complete digital software and hardware imaging solutions. The company’s innovation and foresight to leapfrog traditional healthcare technologies has propelled the company’s leadership in healthcare IT. Most recently Viztek introduced its Exa platform for PACS, RIS and EHR system, offering unprecedented access to images and information for radiologists and physicians, regardless of location, to support care delivery. Additionally the company has seen record sales for Digital Radiography in 2015, with new advancements in wireless technology along with dose efficient software for pediatrics.

“With the established footprint of Konica Minolta, Viztek can now rapidly expand by providing our Exa platform and our comprehensive range of proven digital imaging software to a much greater install base, including – for the first time – sites outside the U.S.A.,” said Josip Cermin, President, Viztek. “At Viztek our development has been nimble and our products truly innovative, and now a much larger segment of healthcare will have access to our current and future developments.”

Viztek’s strong presence and customer loyalty complements Konica Minolta’s customer base and healthcare solutions lineup across hospitals, outpatient clinics, imaging centers, and teleradiology. As part of the acquisition, 20/20 Imaging LLC, the partner company of Viztek LLC, will also become an autonomous subsidiary of Konica Minolta. Together, with an expanded product line-up, Konica Minolta, Viztek and 20/20 Imaging will continue to focus on the design and delivery of solutions that best meet healthcare’s needs.

About Konica Minolta Medical Imaging

Konica Minolta Medical Imaging is a world class provider and market leader in medical diagnostic primary imaging. With over 75 years of endless innovation, Konica Minolta is globally recognized as a leader providing cutting-edge technologies and comprehensive support aimed at providing real solutions to meet customer's needs. Konica Minolta Medical Imaging, headquartered in Wayne, NJ, is a unit of Konica Minolta, Inc. (TSE: 4902). For more information on Konica Minolta Primary Imaging Solutions, please visit www.konicaminolta.com/medicalusa.

Company name	KONICA MINOLTA, INC.
Headquarters	JP TOWER, 2-7-2 Marunouchi, Chiyoda-ku, Tokyo, Japan
Founded	December 1936
FY 2014 Revenue	\$8.5 Billion
Number of employees	Approx. 41,600 (2015)
Business Lines	The Konica Minolta Group operates in sectors ranging from business technologies, where our products are typified by MFPs (multi-functional peripherals), and Industrial Business (former Optics Business), where our products include pickup lenses for optical disks, and TAC film, a key material used in LCD panels, to healthcare, where we make digital X-ray diagnostic imaging systems.

About Viztek

Viztek is a leading provider of complete digital software and hardware imaging solutions, backed by comprehensive training and support for the hospital, imaging center, telemedicine and private practice markets. Launching from the long-standing success of the company's web-based Opal-RAD PACS and RIS imaging software, Viztek introduced Exa, a revolutionary new platform enabling zero footprint full-featured diagnostic viewing paired with server-side rendering for unbeatable speed. The company's innovation in software is complemented by their comprehensive line of DR solutions, with panels that come in multiple configurations ranging from retrofit packages to complete new radiology rooms and mobile solutions. For more information, visit www.viztek.net.

For more information on the combined company's products and services, visit <http://www.konicaminolta.com/medicalusa/viztekannouncement>.