



KONICA MINOLTA

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FOR IMMEDIATE RELEASE

Lutheran Health Network Selects AeroDR to Replace CR in Four Community Hospitals

Wayne, NJ, January 20, 2016 – Konica Minolta Medical Imaging, a market leader in medical diagnostic Primary Imaging Solutions, announces that Lutheran Health Network, an integrated Health Delivery Network (IDN) in northeastern Indiana and northwestern Ohio, has selected the AeroDR to replace CR equipment as part of a large capital lease renewal. The purchase includes 23 AeroDR panels—the AeroDR XE for extreme environments, such as the ER/Trauma and critical care units, and the AeroDR HQ (14”x17”, 17”x17” and 10”x12”) for general radiology—and three Nano CR REGIUS Model 110 units at four of the IDN’s six hospitals: Kosciusko Community Hospital, DuPont Hospital, St Joseph Hospital and Duke Memorial. Konica Minolta’s reseller, RPS Imaging, was an integral partner in helping to secure the deal.

“As a leading provider of Primary Imaging Solutions such as DR, Konica Minolta is dedicated to delivering next generation solutions that help transform a hospital’s digital imaging capabilities. Lutheran Health saw the benefit of the AeroDR design, specifically the durability of the panel coupled with the excellent image quality, and believed that overall Konica Minolta would provide high economic value for an excellent return on the investment,” says Guillermo Sander, Senior Product Manager, Digital Radiography, and Konica Minolta Medical Imaging. “At several hospitals, the technologists preferred the ease-of-use of the AeroDR while the radiology directors were highly impressed by the image quality and versatility for both in-room and portable systems.”

The AeroDR family of DR panels is designed to maximize clinical efficiency by minimizing the effects of wear and tear that come with alternative wireless flat panels. The lightweight, hardened, IPX6-rated, liquid resistant enclosure allows radiologists to

help optimize patient outcomes, productivity and return on investment both in-room and outside of the radiology department.

About Konica Minolta Medical Imaging

Konica Minolta Medical Imaging is a world class provider and market leader in medical diagnostic primary imaging. With over 75 years of endless innovation, Konica Minolta is globally recognized as a leader providing cutting-edge technologies and comprehensive support aimed at providing real solutions to meet customer's needs. Konica Minolta Medical Imaging, headquartered in Wayne, NJ, is a unit of Konica Minolta, Inc. (TSE: 4902). For more information on Konica Minolta Primary Imaging Solutions, please visit www.konicaminolta.com/medicalusa.

Company name	KONICA MINOLTA, INC.
Headquarters	JP TOWER, 2-7-2 Marunouchi, Chiyoda-ku, Tokyo, Japan
Founded	December 1936
FY 2014 Revenue	\$8.5 Billion
Number of employees	Approx. 41,600 (2015)
Business Lines	The Konica Minolta Group operates in sectors ranging from business technologies, where our products are typified by MFPs (multi-functional peripherals), and Industrial Business (former Optics Business), where our products include pickup lenses for optical disks, and TAC film, a key material used in LCD panels, to healthcare, where we make digital X-ray diagnostic imaging systems.