

PRIMARY IMAGING SOLUTIONS

Konica Minolta. Right Solutions. Right Time.



Lifecycle Solutions designed to minimize downtime, maximize productivity, and eliminate risk throughout the lifetime of your AeroDR system.

Konica Minolta is an industry leader with the most reliable DR and CR solutions available today.

Our high customer satisfaction rating is based on supporting you throughout the entire lifecyle of your equipment, not just when it breaks.

- Minimize Downtime with rapid access to industry leading support and advanced remote system diagnostics
- Maximize Productivity by arming your staff with optimized workflow, the latest software, and annual applications training
- Eliminate Risk by controlling costs and providing rapid response to unforeseen disaster





Minimize Downtime

With Blue Moon, you have peace of mind with dependable technical assistance around the clock - for answers to all questions and challenges from "how-to" support, to maximize the use of your equipment, to remote diagnostics and troubleshooting. Our remote support tools enable quicker problem diagnosis and resolution and can immediately confirm the usability of an AeroDR panel that has been accidentally dropped. This rapid response means less unplanned downtime, leading to better patient care and uninterrupted performance.

Maximize Productivity

Users will benefit from the latest and greatest software version helping ensure that all new software enhancements are available to maximize clinical productivity and diagnostic toolsets. When combined with follow-up applications training users will remain well-trained and best equipped to deliver patient exams with clinical confidence and efficiency.

Eliminate Risk

With Blue Moon, the most expensive components can be covered against unexpected failure, eliminating high cost surprises. Blue Moon coverage reduces financial exposure from unexpected events, such as accidental panel damage or catastrophic disaster, while providing additional economic value by covering software upgrades, training, and support costs in one simple plan.

Giving Shape to Ideas



Designed to minimize downtime, maximize productivity, and eliminate risk throughout the lifetime of your AeroDR system.

Blue Moon goes beyond typical warranty and break/fix services, such as parts and labor, by providing additional ongoing support elements, from software upgrades and panel protection to annual on-site applications training and remote support.

Whether Blue Moon Elite, Select, or Basic, there is a right-sized plan to meet any customer needs.

Blue Moon Elite - For when you are looking to address virtually every scenario impacting equipment, personnel, and unforeseen disaster. You want the best possible ownership experience including the best support, latest software, top image quality, and finest trained staff.

Blue Moon Select - For when you want up-to-date performance and features combined with comprehensive system protection. You are looking to maximize uptime with maximum productivity and manage the total cost of ownership for the immediate years to come.

Blue Moon Basic - For the peace of mind of protecting against downtime and extending the life of your systems with reduced initial investment and with the option to purchase additional coverage as needed.

Lifecycle Elements	Blue Moon Elite	Blue Moon Select	Blue Moon Basic
Disaster Response Program - complete loaner system -To help sites recover from fire, flood, or a quarantine event	~		
On-site Applications Training - one day per year	✓		
Panel Protection Coverage - covers accidental damage Fixed CoPay per incident	→	~	
Aero Remote - remote evaluation and monitoring services	~	~	
Software Upgrades	✓	~	
Remote Technical Assistance - network and config changes	~	~	~
On-Site Labor, Preventive Maintenance, Software Updates	~	✓	~
Technical Call Center - phone support	~	~	~
Parts Coverage	✓	~	~

Each plan is available in a Biomed version - for the facility that invests in training its own support staff in order to provide the initial technical support and perform all the on-site labor.

See Blue Moon for AeroDR - Descriptions of Lifecycle Elements and Blue Moon Agreement terms and conditions for additional details.



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